



Chief Commercial Officer:

As a visionary, the **Chief Commercial Officer** (CCO) is responsible for revenue growth within the organization, including strategic marketing, market access, sales and commercial operations. As the CCO, you are an experienced and dynamic commercial leader who will thrive within a growing, entrepreneurial biotech company. The CCO is responsible to develop, implement and execute a successful commercialization strategy for the company's revolutionary anti-acne product and other microbiome-related pipeline products. Given the nature of the business, an essential component is communicating the company's brand in a positive, authentic way what will attract today's buyer's and other stakeholders.

Key Responsibilities:

- Develop and deliver an integrated commercial plan and vision for the company, positioning S-Biomedic as a scientific-driven leader in the cosmetics and dermatology market.
- Develop, implement and execute a go to market strategy for the company's pipeline products.
- Create, lead and mentor a commercial team.
- Develop key external relationships, including KOLs, investors, potential and existing partners.
- Participate as an active member of the executive leadership team and report to the CEO.
- Prepare and monitor the budget on a quarterly and annual basis and allocate funds wisely.
- Cascade target and objectives to internal members and external partners.



Candidate Profile:

For this important, strategic role, we are looking for an experienced marketing and sales professional with the following profile:

- Demonstrated success in developing and implementing marketing and sales strategies, together with the potential and attitude required to learn.
- Ability to create and articulate an inspiring commercial vision for the brand.
- An entrepreneurial and creative approach to develop new, innovative commercialization strategies that will uniquely position the organization and push boundaries within the industry.
- The ability to set clear and challenging goals; tenacious and accountable in driving results.
- Demonstrated leadership capabilities which stimulates creativity, inspires action and leads to successful execution of strategy.
- Sophisticated communication skills to play a key market-facing role alongside the CEO.

What we offer you:

The challenge and excitement of an expanding start-up. S-Biomedic is a pioneering biotech company at the intersection of microbiome, health care and cosmetic industries. The company has a leading role in research and development of topical probiotics for skin care and is expanding its product development pipeline. You will join a highly motivated, international and dynamic team. We offer an industry competitive salary and employee stock option plan.

Location: Antwerp, Belgium

Connect: Let us know your experience (CV), why you want to join and why you fit the best (short motivation letter) by email to team@sbiomedic.com. We will be happy to answer any questions you might have.